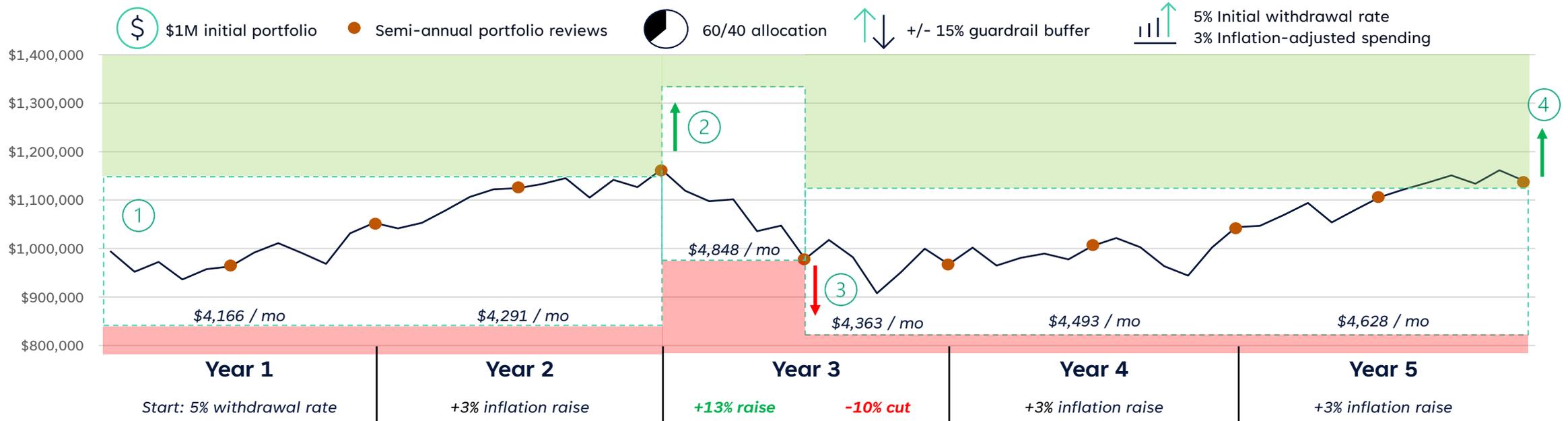


# Retirement Income: Buffer Spending

Have questions?  
Financial.Planning@lpl.com

Example of an on-going portfolio withdrawal methodology to help clients reliably spend down their portfolio during changing markets



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|----------------------|---|----------------------|--|----------------------|---|----------|--|
| <p>1</p> <p>&gt;</p> | <ul style="list-style-type: none"> <li>Client starts with a \$1M portfolio and a 5% withdrawal rate</li> <li>Receives an annual 3% inflation increase</li> <li>Portfolio stays within the initial guardrails for 2 years</li> </ul> | <p>2</p> <p>&gt;</p> | <ul style="list-style-type: none"> <li>Upper guardrail is reached</li> <li><b>Illustrated Option:</b> Increase spending by 10% (+3% COLA) and keep portfolio allocation the same</li> <li><b>Alternative Option:</b> Keep inflation-adjusted spending the same but harvest gains from equities and re-fill the cash / bond portion of the portfolio</li> </ul> | <p>3</p> <p>&gt;</p> | <ul style="list-style-type: none"> <li>Lower guardrail is reached</li> <li><b>Illustrated Option:</b> Decrease spending by 10% (no COLA) and keep allocation the same</li> <li><b>Alternative Option:</b> Keep inflation-adjusted spending the same but only raise cash from the bonds within the portfolio (don't sell equities)</li> <li>Portfolio stays within the guardrail for the next 30 months</li> </ul> | <p>4</p> | <ul style="list-style-type: none"> <li>Upper guardrail is reached</li> <li><b>Option 1:</b> Client would be entitled to a 10% spending raise (+3% COLA)</li> <li><b>Option 2:</b> Harvest gains from equities and replenish the cash / bonds portion of the portfolio</li> </ul> |
|----------------------|---|----------------------|--|----------------------|---|----------|--|